



What You Need to Succeed: Making Car Sales a Career Rather Than a Job

Mike Radosevich

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A Straight Forward, Honost, and Ethical Approach to Selling. To succeed at any endeavor the author says you must have a positive attitude. He leads the reader in developing an attitude that will program him/her for success. His ten steps to achieving success as a sales person are built on the foundation of the appropriate attitude. In this book the reader will learn, step by step, how to make car sales a career rather than a job. This is a sales training classroom you can take home whether you are selling cars or something else.

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