



Liquidating an Estate: How to Sell a Lifetime of Stuff, Make Some Cash, and Live to Tell About It

Martin Codina

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"What do I do with all this stuff?" Whether it's due to the loss of a loved one, downsizing, or moving by choice or necessity, an increasing number of people are dealing with this burning question. Striking a balance between respect and humor, *Liquidating an Estate* is loaded with how-to information readers need in order to sell or liquidate the personal property of a loved one, including: common mistakes that will cost you money; telling the difference between treasure and trash; how to choose an estate sales professional to act as your advocate; how to deal with conflicts among family members; how the sale of even the most common household items can add up to big bucks when sold at an estate sale; how scrap gold can be turned into cash; what to do with fine jewelry and silver; how to understand the art appraisal process; a full review of the kinds of items that can be sold at a professionally staged estate sale; how to acquire basic antiques and collectibles; research skills

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