



# Great Work: How to Make a Difference People Love

David Sturt

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#### THE NEW YORK TIMES BESTSELLER

#### Great work lives inside all of us.

The question is: Do we make the contributions we're capable of? Is our best work getting out there? Breaking through? Creating a difference the world loves?

We've long been told our ability to succeed depends on our IQ, talent, education level, gender, job title, or when and where we were born. *Great Work* turns that conventional thinking on its head to reveal that innovation can come from anyone, anywhere.

Especially you.

With insights from the largest-ever study of award-winning work, *Great Work* reveals five practical skills that will help you ideate, innovate, and deliver work that gets noticed and appreciated.

*Great Work* is filled with stories of real people in real jobs who did what was asked and then added something extra--a personal touch all their own--to deliver better-than-asked-for results. Their stories will inspire you to write your own page in the book of human progress.

#### PRAISE FOR GREAT WORK

"Great Work has me believing anyone can deliver a difference. I predict that 'making a difference people love' will embed itself in our lexicon for decades to come. -- STEPHEN M. R. COVEY, AUTHOR OF THE BESTSELLER THE SPEED OF TRUST

"I recommend it to everyone, from every background, who has dreams of accomplishing great work." -- BARBARA CORCORAN, REAL ESTATE MOGUL, "SHARK" ON ABC'S SHARK TANK

"We all know difference makers who, in small ways, make a profound impact on how we work and live. This book helps us celebrate them." -- TOM POST, MANAGING EDITOR, FORBES MEDIA

"Great Work is a great work. It educates, inspires, and offers specific tools any employee or leader can use." -- DAVE ULRICH, PROFESSOR, ROSS SCHOOL OF BUSINESS, UNIVERSITY OF MICHIGAN; PARTNER, THE RBL GROUP

"It takes passion, risk, and foresight to think beyond the status quo and see problems as opportunities. This book is inspiration for doing exactly that." -- KARIM RASHID, INTERNATIONALLY RENOWNED DESIGNER

"Outstanding! A must read. **Great Work** will give you a whole new toolkit for success." -- LARRY KING, LEGENDARY INTERNATIONAL RADIO AND TELEVISION BROADCASTER

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#### Virginia White:

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